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Qualys Ranks #1 for Fifth Consecutive Year in Device Vulnerability Assessment Worldwide in Leading Analyst Firm Report of Vendor Shares

Qualys Increased Market Share in Vulnerability Assessment for 2012

REDWOOD CITY, CA -- (Marketwired) -- 08/27/13 -- Qualys, Inc. (NASDAQ: QLYS), a pioneer and leading provider of cloud security and compliance solutions, today announced that IDC has ranked the company No. 1 for Worldwide Device Vulnerability Assessment Revenue Share for 2012 for the fifth consecutive year, with 14.5 percent market share. <u>The Worldwide Security</u> and <u>Vulnerability Management 2013-2017 Forecast and 2012 Vendor Shares</u> report also shows Qualys has increased its market share in the overall category of Vulnerability Assessment (VA) for 2012, which includes both Device VA and Application VA. Qualys is ranked No. 2 with 9.4 percent market revenue share, up from 8.6 percent in 2011.

"Even with recent economic uncertainty, companies have continued to invest in security and vulnerability management due to the rise in threats and expanding government regulations," said Charles Kolodgy, research vice president for IDC's security products. "Organizations are looking for affordable solutions that reduce the complexity of effective risk management. With its cloud platform, Qualys continues to grow its market share by meeting this need with cost-effective, powerful, automated solutions to help organizations monitor and protect against possible attacks while meeting compliance regulations."

According to the report, revenue in the Security and Vulnerability Management (SVM) market was \$4.2 billion in 2012 compared to \$3.8 billion in 2011. IDC believes the SVM market will remain on a positive growth trajectory in 2013, with revenue anticipated to be \$4.6 billion, and forecasts that the SVM market will reach \$6.5 billion in 2017.

"We are pleased to see our market share continuing to increase in the overall vulnerability management market," said Philippe Courtot, chairman and CEO for Qualys. "Our unique QualysGuard security and compliance platform makes it easier to bring new functionality to our existing solutions and deliver new services to market which are cost effective and easier to deploy and maintain than the traditional enterprise solutions we replace."

Visit <u>qualys.com/idc-vm-2013-forecast</u> to read the full report.

About QualysGuard Cloud Platform

The QualysGuard Cloud Platform and its integrated suite of security and compliance solutions help provide organizations of all sizes with a global view of their security and compliance posture while reducing their total cost of ownership. The QualysGuard Cloud Suite, which includes Vulnerability Management, Web Application Scanning, Malware Detection Service, Policy Compliance, PCI Compliance and Qualys SECURE Seal, enables customers to identify their IT assets, collect and analyze large amounts of IT security data, discover and prioritize vulnerabilities and malware, recommend remediation actions and verify the implementation of such actions.

About Qualys

Qualys, Inc. (NASDAQ: QLYS), is a pioneer and leading provider of cloud security and compliance solutions with over 6,000 customers in more than 100 countries, including a majority of each of the Forbes Global 100 and Fortune 100. The QualysGuard Cloud Platform and integrated suite of solutions help organizations simplify security operations and lower the cost of compliance by delivering critical security intelligence on demand and automating the full spectrum of auditing, compliance and protection for IT systems and web applications. Founded in 1999, Qualys has established strategic partnerships with leading managed service providers and consulting organizations, including Accuvant, BT, Dell SecureWorks, Fujitsu, NTT, Symantec, Verizon, and Wipro. The company is also a founding member of the <u>Cloud Security Alliance</u> (CSA).

For more information, please visit <u>www.qualys.com</u>.

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