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Qualys Hires Mark Hutnan as Vice President and General Manager, US Federal Operations to Accelerate Expansion Into Federal Space

Hutnan Brings Over 15 Years of Business, Technical and DoD / Intelligence Community Experience

REDWOOD CITY, CA -- (Marketwired) -- 11/02/15 -- [Qualys, Inc.](#) (NASDAQ: QLYS), a pioneer and leading provider of cloud-based security and compliance solutions, today announced the appointment of Mark Hutnan as vice president and general manager, US federal operations to help drive government IT initiatives for Qualys, including strategy, solutions development, services and sales.

"The adoption of cloud services by government agencies continues to accelerate," said Mark Hutnan, vice president and general manager, US federal operations, Qualys, Inc. "As organizations become more comfortable with this adoption and quickly move their data and services to cloud environments, they must adopt a 'security first' policy. I'm incredibly honored to join Qualys and help grow its presence in the federal space, helping organizations maintain complete control over their global IT assets, even as the cyber landscape continues to evolve."

Hutnan brings a strong background in leading security and business development teams. He has successfully won and developed new business within the Intelligence Community (IC), the Department of Defense (DoD), the Department of Homeland Security (DHS) and the Department of Justice (DOJ), as well as in other civilian government agencies.

Prior to Qualys, Hutnan spent over five years at General Dynamics Mission Systems as senior manager of business development, cyber systems division. He also acted as division lead for the Insider Threat Program expansion, leading strategy development, campaign planning and execution. Hutnan served over 22 years in the U.S. Marine Corps, specializing in electronic warfare, tactical exploitation of national capabilities and information operations. A designated naval flight officer, Hutnan served on active duty for over 11 years and in the Marine Corps Reserve for 11 years, was qualified as a mission commander and retired as a lieutenant colonel with over 1,500 flight hours in four different aircraft.

"Thanks to our private cloud platform solution, Qualys is now well positioned to help government agencies secure their vast and complex networks," said Philippe Courtot, chairman and CEO, Qualys, Inc. "We are thrilled to have Mark join the Qualys team with the mission of expanding our reach into federal government agencies as they undergo their transition to the cloud."

Additional Resources

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About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of cloud-based security and compliance solutions with over 8,000 customers in more than 100 countries, including a majority of each of the Forbes Global 100 and Fortune 100. The Qualys Cloud Platform and integrated suite of solutions help organizations simplify security operations and lower the cost of compliance by delivering critical security intelligence on demand and automating the full spectrum of auditing, compliance and protection for IT systems and web applications. Founded in 1999, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT, Cognizant Technology Solutions, Dell SecureWorks, Fujitsu, HCL Comnet, Infosys, NTT, Optiv, Tata Communications, Verizon and Wipro. The company is also a founding member of the Cloud Security Alliance (CSA). For more information, please visit www.qualys.com.

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