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Qualys Joins Forces With HEAT Software to Deliver Cloud-Based Patching

OEM Partnership Brings Best-of-Breed Patch Management Capabilities to Qualys Cloud Platform to Help Customers Respond Quickly to Active Threats

SAN FRANCISCO, CA -- (Marketwired) -- 02/29/16 -- **RSA Conference USA 2016, Booth #N3421** -- [Qualys, Inc.](http://Qualys.Inc) (NASDAQ: QLYS), a pioneer and leading provider of cloud-based security and compliance solutions, today announced an OEM partnership with HEAT Software to deliver a cloud-based patch management offering to its global customers. The partnership allows Qualys to embed HEAT Software's best-of-breed PatchLink technology within the Qualys Cloud Platform. The new combined offering allows Qualys to distribute patch management data via the Qualys Cloud Platform, enabling customers to detect and patch vulnerabilities on IT systems and endpoints via the Qualys Cloud Agents.

Patch management has become one of the most pressing and difficult challenges facing security professionals, thanks to the increasing number of enterprise devices, applications and vulnerabilities. However, existing patch management solutions are a set of hybrid tools and processes that lack the flexibility and automation required to help customers respond quickly to active threats on their critical systems and web applications.

With the new patch management offering via a single cloud-based console, Qualys customers can automatically identify and patch heterogeneous operating systems, Microsoft security and non-security vulnerabilities, third-party applications and endpoint configurations -- all seamlessly managed through a single cloud-based console. Key patching capabilities from HEAT PatchLink include:

- | **Desktop and server operating systems:** HEAT PatchLink delivers heterogeneous OS support for easy patch and remediation administration across multiple platforms including Windows, Linux, UNIX and Mac OS X. Microsoft patch coverage includes both security and non-security content for operating systems back to Windows XP / Server 2003, and applications such as Microsoft Office®.
- | **Third-party applications:** HEAT PatchLink provides the industry's most comprehensive third-party vulnerability remediation content, including the largest repository of Adobe vulnerability remediation content.

This OEM partnership brings HEAT comprehensive patch management content to the Qualys Cloud Platform. Using its distributed and scalable platform capabilities, Qualys will distribute patches to subscribers of this new service, and will also embed the HEAT Patch Content API within its Cloud Agents to retrieve and apply patches to vulnerable or misconfigured endpoints and IT systems.

"Today's announcement marks a significant milestone as HEAT Software continues to develop world-class channel and OEM partnerships," said Mercedes Ellison, senior vice president of alliances and channels at HEAT Software. "By forging this new strategic relationship with Qualys, we can now deliver our leading patch management capabilities to over 8,800 Qualys customers, helping them to meet the growing global demand for endpoint security through an easy-to-use cloud-based offering that is scalable to millions of endpoints."

"We are excited to continue innovating and extend our leadership in vulnerability management to allow customers to better respond to active threats," said Philippe Courtot, chairman and CEO at Qualys, Inc. "The seamless integration with HEAT Software allows us to bring best-of-breed patch management capabilities to our customers via our revolutionary Cloud Agents, helping users automate the discovery and remediation of vulnerabilities on all IT assets and on a global scale."

About HEAT PatchLink Patch Management

HEAT PatchLink provides rapid, accurate and secure patch management for applications and operating systems. This allows you to proactively manage threats and IT risk, even in the most complex environments. IT management control is enhanced by centralizing and automating the patching process from vulnerability identification to patch collection, testing, distribution, remediation and verification reporting. HEAT patch management significantly reduces the exposure to cyber-criminal and malware risk, while decreasing the cost of endpoint operations and compliance reporting.

Availability and Additional Resources:

- | The new combined offering will be released in beta in the second-half of 2016.

- | Stop by [Qualys' RSA booth](#) (#N3421) for more information
- | Follow Qualys on [LinkedIn](#) and [Twitter](#)

About HEAT Software

HEAT Software is a leading provider of Cloud Service Management and Unified Endpoint Management software solutions for organizations of all sizes. With its suite of applications, HEAT Software is the only company in the world that provides, from a single platform, Service Management and Unified Endpoint Management software on-premise and in the cloud. HEAT manages millions of service interactions and millions of endpoints every day for thousands of leading organizations across IT, HR, Facilities, Finance, Customer Service and other enterprise functions. Its customers deliver world-class service while maximizing operational efficiencies with reduced cost and complexity.

About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of cloud-based security and compliance solutions with over 8,800 customers in more than 100 countries, including a majority of each of the Forbes Global 100 and Fortune 100. The Qualys Cloud Platform and integrated suite of solutions help organizations simplify security operations and lower the cost of compliance by delivering critical security intelligence on demand and automating the full spectrum of auditing, compliance and protection for IT systems and web applications. Founded in 1999, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT, Cognizant Technology Solutions, Dell SecureWorks, Fujitsu, HCL Comnet, Infosys, NTT, Optiv, Tata Communications, Verizon and Wipro. The company is also a founding member of the Cloud Security Alliance (CSA). For more information, please visit www.qualys.com.

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