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## Hybrid SaaS Security Services Pioneer EiQ Networks Announces Strategic Partnership with Qualys

### EiQ to Integrate Qualys' Award-Winning Qualys Vulnerability Management into EiQ's SOCVue Service Offering

BOSTON, Oct. 6, 2015 /PRNewswire/ -- [EiQ Networks](#), a pioneer in security hybrid SaaS and continuous security intelligence solutions, today announced a strategic partnership with Qualys, Inc. (NASDAQ: QLYS), a pioneer and leading provider of cloud-based security and compliance solutions. Under the agreement, EiQ will integrate Qualys Vulnerability Management (VM) into its hybrid SaaS SOCVue security offering targeted to small-to-medium-sized businesses.

Qualys VM discovers all IT assets, including devices, servers, desktops, and applications, at the same time identifying and mitigating the vulnerabilities that make cyber attacks possible. A new Vulnerability Management service under SOCVue based on Qualys VM is expected in November. Further details and pricing will be available at that time.

"Our mission at EiQ is helping small-to-mid-sized businesses improve their overall IT security posture and protect against rapidly increasing and evolving threats that could undermine the existence of these businesses," said Vijay Basani, Chairman, President, and CEO of EiQ Networks. "Our partnership with Qualys allows us to extend our SOCVue offering with best-in-class vulnerability management technology. The combined solution provides customers with comprehensive security visibility and the detection of potential vulnerabilities and weak links in their IT infrastructure at a fraction of the cost of doing it themselves."

"EiQ has built a comprehensive managed security services platform to help customers continuously monitor and manage security threats," said Philippe Courtot, Chairman, and CEO, Qualys, Inc. "The integration of our vulnerability management offering with their managed services is a cost-effective, best-of breed-solution for their customers that's easy to deploy. The result will be a higher level of security and greater peace of mind."

#### More About SOCVue, EiQ Network's Hybrid SaaS Offering

SOCVue® is the only subscription SaaS offering that combines people, process, and technology to deliver an effective information security program, including:

- Proactive and Continuous Critical Security Controls Auditing
- Managed SIEM & Log Management
- Continuous Vulnerability Management
- 24x7 Security Monitoring by Trained EiQ SOC Security Analysts
- Incident Analysis, Notification, and Remediation Guidance
- Compliance Reporting

#### About Qualys Vulnerability Management

Delivered as part of the Qualys Cloud Platform, Qualys VM is an industry-leading and award-winning solution that automates network auditing and vulnerability management across an organization, including network discovery and mapping, asset management, vulnerability reporting, and remediation tracking. Driven by Qualys' comprehensive KnowledgeBase of known vulnerabilities, Qualys VM enables cost-effective protection against vulnerabilities without substantial resource deployment.

#### About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of cloud-based security and compliance solutions with over 7,700 customers in more than 100 countries, including a majority of each of the Forbes Global 100 and Fortune 100. The Qualys Cloud Platform and integrated suite of solutions help organizations simplify security operations and lower the cost of compliance by delivering critical security intelligence on demand and automating the full spectrum of auditing, compliance and protection for IT systems and web applications. Founded in 1999, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT, Cognizant Technology Solutions, Dell SecureWorks, Fujitsu, HCL Comnet, Infosys, NTT, Optiv, Tata Communications, Verizon and Wipro. The company is also a founding member of the Cloud Security Alliance (CSA). For more information, please visit [www.qualys.com](http://www.qualys.com).

#### About EiQ Networks

EiQ Networks, a pioneer in security hybrid SaaS and continuous security intelligence solutions and services, is transforming how organizations identify threats, mitigate risks, and enable compliance. EiQ offers SOCVue, a security hybrid SaaS offering,

and provides 24x7 security operations to Small to Medium enterprises who need to protect themselves against cyber attacks but lack resources or on-staff expertise to implement an effective security program. SecureVue®, a continuous security intelligence platform, helps organizations proactively detect incidents, implement security best practices, and receive timely and actionable intelligence along with remediation guidance. Through a single console, SecureVue enables a unified view of an organization's entire IT infrastructure for continuous security monitoring, critical security control assessment, configuration auditing, and compliance automation. For more information, visit: <http://www.eiqnetworks.com>.

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To view the original version on PR Newswire, visit:<http://www.prnewswire.com/news-releases/hybrid-saas-security-services-pioneer-eiq-networks-announces-strategic-partnership-with-qualys-300154163.html>

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