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Deutsche Telekom Partners with Qualys to Help Secure the Digital Transformation of Enterprises Across the Globe

Telekom Security will host the Qualys Private Cloud Platform in its highly secure datacenter, providing customers with 2-second visibility across all of their global IT assets.

REDWOOD CITY, CA -- (Marketwired) -- 12/19/16 -- [Qualys, Inc.](#) (NASDAQ: QLYS), a pioneer and leading provider of cloud-based security and compliance solutions, today announced a new partnership with Deutsche Telekom that will add the Qualys Private Cloud Platform to its portfolio of Telekom Security Managed Services. Under the agreement, Deutsche Telekom has chosen Qualys to help secure the digital transformation of enterprises globally. The Qualys platform is implemented as a new regionally tailored service that delivers Telekom Security customers 2-second visibility of security and compliance posture while keeping data entirely within Germany.

Organizations adopting cloud infrastructure must secure diverse global IT assets while complying with specific regional regulations. The Qualys Private Cloud Platform enables MSSPs, enterprises, and government agencies to deliver Qualys' continuous security and compliance solutions from within their own datacenter, and offer customers full geographic control of all the underlying security data. Deutsche Telekom will deploy the Qualys Private Cloud Platform regionally in its latest high-security datacenter in Biere, Germany, as outlined in [a recent announcement](#).

"Qualys' cloud-based platform uniquely provides Telekom Security customers the ability to tailor continuous visibility of IT security and compliance to the needs of their organization and IT environment," said Dirk Backofen, Head of Telekom Security. "We are happy to offer our customers the ability to keep their data in the German region."

"Telekom Security has built an impressive portfolio of services to help global enterprises leverage the cloud for digital transformation," said Philippe Courtot, chairman and CEO, Qualys, Inc. "The Qualys Private Cloud Platform helps Telekom Security customers answer the future challenges of digital transformation with secure cloud-deployment options that address regional data and business needs."

Deutsche Telekom will also offer the Qualys Cloud Platform delivered via the public cloud as a managed service, including Vulnerability Management, Policy Compliance, Web Application Security, Security Assessment Questionnaire, Continuous Monitoring and ThreatPROTECT. As a cloud-based solution, the Qualys Cloud Platform integrates real-time visibility of IT assets, vulnerabilities and key policy configurations into a single view across data centers, public and private clouds.

The power of the Qualys Private Cloud Platform

The Qualys Private Cloud Platform offers customers the power of Qualys' cloud-based IT security and compliance solutions and full control over the data they generate. In addition to data sovereignty, customers can gain better control of physical access restrictions, data control procedures and high-bandwidth integration to other enterprise systems, without the complexity and cost of deploying traditional enterprise software.

Additional Resources:

- | Follow Qualys on [LinkedIn](#) and [Twitter](#)
- | Read more about the [Qualys Private Cloud Platform](#)
- | Read more about [Telekom's Magenta Security Portfolio](#)

About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of cloud-based security and compliance solutions with over 9,200 customers in more than 100 countries, including a majority of each of the Forbes Global 100 and Fortune 100. The Qualys Cloud Platform and integrated suite of solutions help organizations simplify security operations and lower the cost of compliance by delivering critical security intelligence on demand and automating the full spectrum of auditing, compliance and protection for IT systems and web applications. Founded in 1999, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT, Cognizant Technology Solutions, Deutsche Telekom, Fujitsu, HCL, HPE, Comnet, Infosys, NTT, Optiv, SecureWorks, Tata Communications, Verizon and Wipro. The company is also a founding member of the Cloud Security Alliance (CSA). For more information, please visit www.qualys.com.

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QUALYS MEDIA CONTACT

David Conner

Qualys, Inc.

dconner@qualys.com

650-801-6196

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