

January 15, 2014

# Qualys Receives Frost & Sullivan's Global Market Leadership Award in Vulnerability Management for Third Consecutive Year

## **Coveted Award Recognizes Sales Growth, Solution Excellence and Continued Innovation**

REDWOOD CITY, Calif., Jan. 15, 2014 (GLOBE NEWSWIRE) -- <u>Qualys, Inc.</u> (Nasdaq:QLYS), a pioneer and leading provider of cloud security and compliance management solutions, has received the Frost & Sullivan Global Market Leadership Award in Vulnerability Management for the third consecutive year. The award is based on independent analysis of the global vulnerability management market, including in-depth interviews with customers, partners and vendors.

"Ultimately, vulnerability management solutions must become as dynamic as the threat environment that they are designed to protect against," stated Chris Kissel, industry analyst for Frost & Sullivan, in the report. He continued, "Qualys maintains its market leadership because of its strong technology cloud platform, ability to scale, and ease of use and deployment. Also, the company has successfully shown that it can rapidly innovate and deliver new capabilities suitable for customers of all sizes across vertical industries. This adaptability has allowed Qualys to consistently stay ahead in the innovation curve."

"In today's hyper-connected world, CISOs are faced with a daunting task of securing corporate assets, while IT technologies are moving at an accelerated pace and opening new attack vectors that hackers are quick to leverage," said Philippe Courtot, chairman and CEO for Qualys. "We are honored to accept this award that confirms the strong relationship we have built with our customers and partners to combat cyber attacks, and our continued commitment to innovate and relentlessly improve our security and compliance solutions."

Frost & Sullivan's research also highlights the following key aspects of Qualys' business and development:

- New Product Development, including QualysGuard Express Lite, which was introduced in the summer of 2013, is designed for vulnerability and application scanning for businesses with 250 IP addresses or less.
- Innovative Technologies such as QualysGuard's "fingerprinting" capabilities, which catalog where the device is mapped to, the operating system it is running, and issues a vulnerability score to help manage unknown connected devices.
- Ease of Use with an integrated suite of security and compliance services. This provides customers with the ability to expand well beyond a best-of-breed point solution by providing an open platform that can further help customers fight cyber threats.
- Leading SaaS Experience and Infrastructure from more than a decade of experience with cloud-based solutions. Qualys' flagship QualysGuard Cloud Platform (shared or private) is inherently highly extensible and scalable. It currently performs more than 1 billion IP scans annually and detects and analyzes over 50 billion security events monthly.

The Frost & Sullivan Global Market Share Leadership Award is the latest in a series of <u>accolades</u> for Qualys. Qualys earned the 2013 SC Magazine Award for Best Vulnerability Management Tool and SearchSecurity's 2013 Readers' Choice Gold Award for Application Security. Qualys' vulnerability management market leadership has also been validated by other major <u>industry</u> <u>analysts</u>, including a top ranking in Device Vulnerability Assessment Worldwide by <u>IDC</u>.

To read the full report, visit: http://www.qualys.com/docs/frost-and-sullivan-vm2013-report.pdf.

#### About Frost & Sullivan

Frost & Sullivan, the Growth Partnership Company, enables clients to accelerate growth and achieve best-in-class positions in growth, innovation and leadership. The company's Growth Partnership Service provides the CEO and the CEO's Growth Team with disciplined research and best-practice models to drive the generation, evaluation and implementation of powerful growth strategies. Frost & Sullivan leverages 50 years of experience in partnering with Global 1000 companies, emerging businesses and the investment community from more than 40 offices on six continents. To join our Growth Partnership, please visit <a href="http://www.frost.com">http://www.frost.com</a>.

#### About QualysGuard Cloud Platform

The QualysGuard Cloud Platform and its integrated suite of security and compliance solutions help provide organizations of all sizes with a global view of their security and compliance posture, while reducing their total cost of ownership. The QualysGuard

Cloud Suite, which includes Vulnerability Management, Web Application Scanning, Malware Detection Service, Policy Compliance, PCI Compliance and Qualys SECURE Seal, enables customers to identify their IT assets, collect and analyze large amounts of IT security data, discover and prioritize vulnerabilities and malware, recommend remediation actions and verify the implementation of such actions.

### **About Qualys**

<u>Qualys, Inc.</u> (Nasdaq:QLYS) is a pioneer and leading provider of cloud security and compliance solutions with over 6,000 customers in more than 100 countries, including a majority of each of the Forbes Global 100 and Fortune 100. The QualysGuard Cloud Platform and integrated suite of solutions help organizations simplify security operations and lower the cost of compliance by delivering critical security intelligence on demand and automating the full spectrum of auditing, compliance and protection for IT systems and Web applications. Founded in 1999, Qualys has established strategic partnerships with leading managed service providers and consulting organizations, including Accuvant, BT, Dell SecureWorks, Fujitsu, NTT, Symantec, Verizon, and Wipro. The company is also a founding member of the <u>CloudSecurityAlliance</u> (CSA).

For more information, please visit <u>www.qualys.com</u>.

Qualys, the Qualys logo and QualysGuard are proprietary trademarks of Qualys, Inc. All other products or names may be trademarks of their respective companies.

CONTACT: Melinda Marks

Qualys, Inc.

(650) 801-6242

mmarks@qualys.com

Rod McLeod

The Bateman Group for Qualys

(415) 503-1818

qualys@bateman-group.com

Source: Qualys, Inc.

News Provided by Acquire Media