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STC Solutions Selects Qualys to Deliver Comprehensive Security and Compliance Solutions in The Kingdom of Saudi Arabia

STC integrates the Qualys Private Cloud Platform and its suite of Cloud Apps to expand its managed security services offerings

DUBAI, United Arab Emirates, Dec. 12, 2017 /PRNewswire/ -- [Saudi Telecom Company](#) (STC), the largest telecommunications company in the Middle East and [Qualys, Inc.](#) (NASDAQ: QLYS), a pioneer and leading provider of cloud-based security and compliance solutions, today announced an agreement to deliver a unique regionally hosted, cloud-based security and compliance platform to secure global digital transformation for enterprises throughout the Kingdom of Saudi Arabia.

Under the partnership, STC Solutions will integrate and deliver the Qualys Private Cloud Platform and its suite of Cloud Apps from its data center in Riyadh to expand its managed security services offerings and allow Saudi Arabian enterprises to consolidate a full range of security and compliance solutions in a single-pane-of-glass view. These offerings provide customers with 2-second visibility of their security and compliance posture across all global IT assets - whether on premise, in the cloud or on endpoints. The Qualys Cloud Apps that STC will offer include Vulnerability Management, Web Application Scanning, Threat Protection, Continuous Monitoring and Policy Compliance.

The arrangement enables STC to provide its customers the advantage of ensuring that all their security and compliance data stays within the Kingdom of Saudi Arabia, which aligns with government regulations developed to safeguard residents and enterprises. With everything hosted in the cloud, there are no capital expenditures, no extra human resources needed, and no infrastructure or software for customers to buy and maintain. Customers will have the ability to conduct security and compliance scans at a Six Sigma accuracy, and analyze this data produced in a state-of-the-art backend, where provisioning additional Cloud Apps is as easy as checking a box.

"Through this partnership, we're able to strengthen our existing portfolio of robust managed services with cybersecurity that is built in, as opposed to bolted on as an afterthought," said Mr. Fahad Aljutaily, VP of Cybersecurity at STC Solutions. "We can also simultaneously meet our goal of delivering superior value for customers, which is of paramount importance for our business. Given that Qualys is a market leader in this space, we remain confident that our operations are on track to proactively mitigate potential threats, achieve greater agility, cost savings and better business outcomes."

"We're thrilled that STC has chosen to host the Qualys Cloud Platform and its Cloud Apps for security and compliance solutions from their data center. As STC plays a vital role in maintaining the Kingdom of Saudi Arabia's cyber hygiene, we will continue to work closely with their team of esteemed security professionals to simplify the complexity associated with managing multiple solutions, while increasing the automation, effectiveness and proactive nature of security," added Hadi Jaafarawi, Managing Director, Qualys Middle East.

About STC Solutions

STC Solutions is part of Saudi Telecom Company's ongoing commitment to transform itself into a leading regional ICT player. STC Solutions is accelerating STC's enterprise segment growth strategy through providing a wide range of Information and Communications Technology services beyond the traditional Telco offerings. STC Solutions operates under the umbrella of the Enterprise Business Unit of STC and provides advanced services and solutions that include IoT/M2M solutions, VSAT Services, Cloud Services, Network solution design, Business continuity solutions, Data center services, Cybersecurity, Managed Services and ICT Systems Integration.

About Qualys

Qualys, Inc. (NASDAQ:QLYS) is a pioneer and leading provider of cloud-based security and compliance solutions with over 9,300 customers in more than 120 countries, including a majority of each of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and consolidate their security and compliance solutions in a single platform and build security into digital transformation initiatives for greater agility, better business outcomes and substantial cost savings. The Qualys Cloud Platform and its integrated Cloud Apps deliver businesses critical security intelligence continuously, enabling them to automate the full spectrum of auditing, compliance and protection for IT systems and web applications on premises, on endpoints and elastic clouds. Founded in 1999 as one of the first SaaS security companies, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT,

Cognizant Technology Solutions, Deutsche Telekom, Fujitsu, HCL Technologies, HP Enterprise, IBM, Infosys, NTT, Optiv, SecureWorks, Tata Communications, Verizon and Wipro. The company is also a founding member of the Cloud Security Alliance. For more information, please visit www.qualys.com.

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