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Qualys Welcomes Shail Khiyara as Chief Marketing Officer

Seasoned Marketing Executive to Spearhead the Next Phase of Company's Growth

REDWOOD CITY, CA -- (Marketwired) -- 02/25/16 -- [Qualys, Inc.](#) (NASDAQ: QLYS), a pioneer and leading provider of cloud-based security and compliance solutions, today announced the appointment of Shail Khiyara as Chief Marketing Officer.

Khiyara will lead all elements of the company's worldwide marketing strategies, including branding, end-to-end marketing functions, product marketing, corporate communications, demand generation and other go-to-market initiatives. He is joining Qualys' seasoned executive team to further advance the company's vision of helping 8,800 customers in over 100 countries secure their IT infrastructures, providing a continuous view of each customer's security and compliance landscape.

"Qualys is continuing to invest in our growth and build-out our international presence. Shail is a great addition to the team, joining at a pivotal time in our evolution," said Philippe Courtot, chairman and CEO of Qualys. "He has a proven track record and the skills needed to take Qualys to the next level, and his innovative approaches will maximize the impact of our skilled team and valuable assets."

"Rapidly evolving and advanced cyber threats require a radical transformation in the security market, to meet customer needs and to protect organizations. Qualys is leading this transformation with 100 percent SaaS based solutions that reach well beyond vulnerability management," said Shail Khiyara, CMO of Qualys. "With over two billion annual scans, +50 Global F100 brands and over 8,800 customers, Qualys is the life-blood of many organizations. I am excited to join the team and am looking forward to accelerating our growth and awareness of the Qualys Cloud Solutions."

Shail Khiyara brings nearly 20 years of executive and marketing experience in the technology industry, including most recently as the CMO at Model N. Prior to Model N, Khiyara was the CMO and Chief Customer Officer of Spigit where he helped create a category around Innovation Management Software and took the company to an exit. Prior to Spigit, Khiyara was the SVP and CMO of Taleo where he helped create and drive the company's Talent Intelligence messaging platform. In prior roles, Khiyara drove growth at Evault as their SVP, Data Protection Business Unit through innovative product positioning, demand generation and channel marketing. At Verisign, he established and drove the European go-to-market strategy, successfully positioned the Verisign brand in multiple geographies and drove revenue and significant F1000 customer acquisitions. Khiyara has also held senior leadership roles at Autodesk and Bechtel. He holds an MBA from Yale University and an MS in Engineering from NJIT.

About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of cloud-based security and compliance solutions with over 8,800 customers in more than 100 countries, including a majority of each of the Forbes Global 100 and Fortune 100. The Qualys Cloud Platform and integrated suite of solutions help organizations simplify security operations and lower the cost of compliance by delivering critical security intelligence on demand and automating the full spectrum of auditing, compliance and protection for IT systems and web applications. Founded in 1999, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT, Cognizant Technology Solutions, Dell SecureWorks, Fujitsu, HCL Comnet, Infosys, NTT, Optiv, Tata Communications, Verizon and Wipro. The company is also a founding member of the Cloud Security Alliance (CSA). For more information, please visit www.qualys.com.

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