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NopSec and Qualys Partner to Offer Enhanced Security and Compliance Analytics

Unified VRM Solution Combines Qualys Vulnerability Management Data With NopSec's Analytics Platform to Deliver Prioritized Workflow Data for Efficient Security and Compliance

REDWOOD CITY, CA -- (Marketwired) -- 05/26/15 -- [Qualys, Inc.](#) (NASDAQ: QLYS), a pioneer and leading provider of cloud security and compliance solutions, today announced a technology partnership agreement with [NopSec](#), an innovator in automated vulnerability risk analytics and remediation workflow solutions. The partnership combines NopSec's [Unified Vulnerability Risk Management \(VRM\)](#) analytics platform with [Qualys Vulnerability Management](#) (VM) scan results to provide enhanced prioritization and remediation, to more efficiently protect networks from fast evolving threats and ensure compliance.

"Reducing the turnaround time between identification of critical vulnerabilities and remediation is critical to reduce exposure and the risk of a breach," said Adrian Sanabria, senior security analyst at 451 Research. "Prioritizing findings and automating workflows are crucial steps for enterprises to take in order to reduce security risks and the amount of time and effort spent by IT on vulnerability management. The natural result is an improved security posture and IT/security departments with more time to spend on other priorities."

NopSec Unified VRM imports Qualys vulnerability scan results on a recurring basis using the Scan Import Wizard. Once the scan data is imported, the Unified VRM patented expert engine validates and correlates those results with real-time threat intelligence. From there the scan data is transformed into a rich set of visualization dashboards and custom reports, enabling security teams to prioritize and proactively address potential threats in their network.

"The traditional focus of our industry has been on identifying security vulnerabilities, regardless of potential impact," said Lisa Xu, CEO of NopSec. "Effective remediation requires users to focus on vulnerabilities with the highest risk to the business. But filtering and prioritizing this data is a huge challenge because until now, users have not had a way to automatically add intelligent context to long lists of potential vulnerabilities. Our integration with Qualys Vulnerability Management helps extend Unified VRM's threat prediction and remediation capabilities to Qualys customers, while enhancing their existing investment in Qualys solutions," said Xu.

Unified VRM leverages API integration with the [Qualys Cloud Platform](#) to provide flexible, automated and highly accurate vulnerability scan data by correlating threat intelligence and an organization's IT environment to predict the systems most likely to be exploited by an attacker.

"Today's rapidly expanding perimeters are distributed, complex and highly dynamic making it a challenge for IT security teams to quickly address the increasing number of vulnerabilities and new exploits," said Philippe Courtot, Chairman and CEO of Qualys, Inc. "By combining NopSec's analytics platform with highly accurate vulnerability data from Qualys, organizations can prioritize and focus on addressing the threats representing the greatest risk, to improve security and compliance."

For more information on how Qualys and NopSec deliver enhanced vulnerability risk management, please visit <https://www.qualys.com/partners/solution-technology/integration/nopsec/>.

About NopSec, Inc.

NopSec provides precision threat prediction and remediation workflow solutions to help businesses protect their IT environments from security breaches. The company's flagship product, Unified VRM, is a SaaS solution that provides intelligent context to vulnerability data, enabling security teams to visually forecast threat risk to dramatically reduce the turnaround time between identification and remediation of critical security vulnerabilities across infrastructure and applications. NopSec has been recognized as one of the *20 Most Promising Enterprise Security Companies* of 2015 by CIO Review and named to CRN's list of Emerging Security Vendors for three consecutive years. NopSec is based in New York, NY. For more information, please visit www.nopsec.com.

About Qualys, Inc.

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of cloud security and compliance solutions with over 7,700 customers in more than 100 countries, including a majority of each of the Forbes Global 100 and Fortune 100. The Qualys Cloud Platform and integrated suite of solutions help organizations simplify security operations and lower the cost of compliance by delivering critical security intelligence on demand and automating the full spectrum of auditing, compliance and protection for IT systems and web applications. Founded in 1999, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, Accuvant, BT, Cognizant Technology Solutions,

Dell SecureWorks, Fujitsu, HCL Comnet, InfoSys, NTT, Tata Communications, Verizon and Wipro. The company is also a founding member of the Cloud Security Alliance (CSA). For more information, please visit www.qualys.com.

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