

# Frost & Sullivan Recognizes Qualys with 2017 Global Vulnerability Management Market Leadership Award

## Recognition highlights Qualys' unique growth strategy, product quality, customer ownership experience, and technology leverage as areas of excellence

REDWOOD CITY, Calif., May 1, 2017 /PRNewswire/ -- Qualys, Inc. (NASDAQ: QLYS), a pioneer and leading provider of cloud-based security and compliance solutions, announced today that it has received Frost & Sullivan's 2017 Global Vulnerability Management Market Leadership Award. This award recognizes Qualys for its market-leading excellence in growth strategy, product quality, customer ownership experience, and for leveraging its Qualys Cloud Platform technology to help customers reduce the number of point solutions needed to secure diverse IT environments, including elastic-cloud infrastructure.

"Effective vulnerability management has expanded in scope and scale to include public and private cloud environments, mobile devices, and the Internet of Things (IoT)," said Christopher Kissel, Senior Industry Analyst, Information and Network Security, Frost & Sullivan. "Qualys continues to lead the market with new network coverage and security solutions that leverage its cloud-based platform for scalability, automation, and ease of use. Together with its rapid pace of innovation, Qualys has formulated a strategy to build and grow its leadership position in Vulnerability Management."

"We are honored to be recognized by Frost & Sullivan as the Global Vulnerability Management market leader, and share this award with our passionate customers," said Philippe Courtot, chairman and CEO, Qualys, Inc. "With the broadening of our cloud platform and its new solutions, we see a tremendous market opportunity to provide companies of all sizes a complete and cost-effective solution that gives them 2-second visibility across their global IT assets, a continuous view of their security and compliance posture and the ability to identify compromised assets - across endpoints, on-premise and elastic-cloud environments."

Frost & Sullivan's research highlights several key elements of Qualys' growth and innovation:

- New product developments to further consolidate point security solutions: These include the introduction of <a href="AssetView">AssetView</a>, which delivers 2-second visibility of asset inventory across diverse IT environments; <a href="ThreatPROTECT">ThreatPROTECT</a>, which is designed to help companies prioritize vulnerabilities to be acted upon first; and lightweight 3 MB <a href="Qualys Cloud Agents">Qualys</a> <a href="Cloud Agents">Cloud Agents</a>, which enable real-time visibility of security and compliance posture across entire global IT infrastructures and endpoints anywhere.
- End-to-end Web Application Security offering with seamless integration of Web Application Scanning (WAS) 5.0 and Web Application Firewall (WAF) 2.0: This unique offering brings scalable scanning, reduction of false-positives and one-click patching to web apps, including mobile apps and IoT services.
- Integrations with cloud environments and major public cloud platforms: The Qualys Cloud Platform integrates with Microsoft Azure, Amazon Web Services, and Google Cloud Platform. Qualys also offers Private Cloud Platform solutions to enable a single view of security and compliance state across diverse cloud environments.
- Scalable and robust architecture behind the Qualys Cloud Platform: This combines the continuous discovery of assets and vulnerabilities, real-time distributed data collection, indexing and storage, and a robust analytics correlation back-end engine that can continuously scan millions of assets per day and give customers visibility of every endpoint in their network.

Frost & Sullivan's research methodology offers a 360-degree-view of industry challenges, trends, and issues by integrating all seven of Frost & Sullivan's research methodologies. The Market Leadership Award focuses on specific criteria to determine the areas of performance excellence that form a company's leadership position. The award is based on independent analysis of the global vulnerability management market, including in-depth interviews with customers, partners, and vendors.

To read Frost & Sullivan's report in its entirety, please visit: https://www.gualys.com/market-leader

#### **Additional Resources:**

- Follow Qualys on LinkedIn and Twitter
- Read more about the Qualys Cloud Platform

### **About Qualys**

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of cloud-based security and compliance solutions with over 9,300 customers in more than 100 countries, including a majority of each of the Forbes Global 100 and Fortune 100. The Qualys Cloud Platform and integrated suite of solutions help organizations simplify security operations and lower the cost of compliance by delivering critical security intelligence on demand and automating the full spectrum of auditing, compliance, and protection for IT systems and web applications. Founded in 1999, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT, Cognizant Technology Solutions, Deutsche Telekom, Fujitsu, HCL Technologies, HP Enterprise, IBM, Infosys, NTT, Optiv, SecureWorks, Tata Communications, Verizon, and Wipro. The company is also a founding member of the Cloud Security Alliance (CSA). For more information, please visit <a href="https://www.qualys.com">www.qualys.com</a>.

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#### **About Frost & Sullivan**

Frost & Sullivan, the Growth Partnership Company, enables clients to accelerate growth and achieve best-in-class positions in growth, innovation, and leadership. The company's Growth Partnership Service provides the CEO and the CEO's Growth Team with disciplined research and best practice models to drive the generation, evaluation, and implementation of powerful growth strategies. Frost & Sullivan leverages more than 50 years of experience in partnering with Global 1000 companies, emerging businesses, and the investment community from 45 offices on six continents. To join our Growth Partnership, please visit <a href="http://www.frost.com">http://www.frost.com</a>.

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