

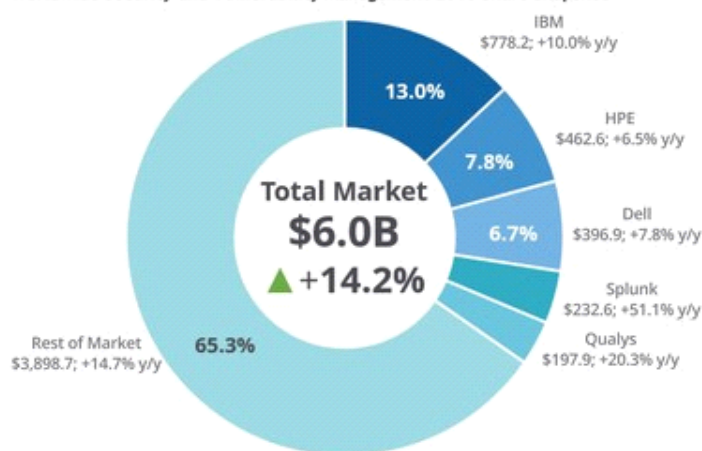


February 12, 2018

Qualys Moves into No. 5 Position in Worldwide Security and Vulnerability Management Market; Takes No. 1 Position in Worldwide Vulnerability Assessment Segment for Second Year in a Row

FOSTER CITY, Calif., Feb. 12, 2018 /PRNewswire/ -- [Qualys, Inc.](#) (NASDAQ: QLYS), a pioneer and leading provider of cloud-based security and compliance solutions, today announced that it has been recognized by IDC as having the fifth largest market share in the \$6 billion Worldwide Security and Vulnerability Management market, and for the second year in a row as the market-share leader in the \$1.7 billion Worldwide Vulnerability Assessment Market — which is comprised of the Worldwide Device Vulnerability Assessment Market and Application Security Market segments. (See IDC, [Worldwide Security Vulnerability Management Market Shares 2016, Doc #US43497916](#), February 2018)

Worldwide Security and Vulnerability Management 2016 Share Snapshot



Note: 2016 Share (%), Growth (%), and Revenue (\$M)
Source: IDC, 2018

According to the report, Qualys achieved a Worldwide Vulnerability Assessment market share of 10.1 percent, surpassing all competing vendors. The report also shows Qualys' revenue in the category grew at a rate of 20.3 percent from 2015-2016, significantly outpacing the overall market growth rate of 14 percent.

In addition and according to the report, Qualys increased its market-leading position in the Worldwide Device Vulnerability Assessment Market segment to a 17 percent share, nearly double that of its next closest competitor, as no other vendor in same category earned a market share greater than 9.3 percent in 2016.

"Qualys continued to drive hybrid environment security forward in 2016, extending the company's specialization in vulnerability management to one that can provide cloud-based monitoring and threat detection over the entire enterprise, regardless of the type or location of the device," said Robert Ayoub, Research Director for IDC's Security Products. "By providing a platform for protection of assets no matter where they are deployed, Qualys is in the enviable position of helping to consolidate security functions across the digitally transformed enterprise."

"We are proud to see our share of this \$6 billion market continue to increase, as it underscores the unique value which our security and compliance cloud platform and integrated suite of cloud applications bring to our customers by providing them 2-second visibility across their global IT environments," said Philippe Courtot, chairman and CEO, Qualys, Inc. "The Qualys Cloud Platform gives companies a continuous view of their security and compliance posture and alerts them in real-time when assets become compromised or vulnerable to zero-day attacks. At the same time, it helps them consolidate their security and compliance stack to drastically reduce costs and complexity."

The report underscores how industry consolidation is driving organizations' demand for better tools to effectively face today's threat landscape as they digitally transform: "Even though investment in security products continue, the challenge of continually managing those products and the overall risk posture is a key challenge that point products cannot solve," it states. "Enterprises have a myriad of applications and devices - cloud and on-premises, employee owned and company owned - that all must be managed and continually assessed for risk."

The Qualys Cloud Platform combines IT asset inventory, vulnerability management, web application security, indication of compromise detection, file integrity monitoring and 10 other critical IT security and compliance solutions in one cloud-based platform that enables organizations to reduce the number of security solutions needed to manage IT security and compliance across global IT assets. Its lightweight Cloud Agent technology integrates real-time visibility into the fabric of their hybrid cloud and on-premises environments. Cloud Agents install on assets in any major public cloud platform, on-premises or remote location, then deliver real-time IT security and compliance data to the Qualys Cloud Platform from anywhere online.

Additional Resources:

- | Follow Qualys on [LinkedIn](#) and [Twitter](#)
- | Download a free copy of the [IDC report](#)
- | Read more about the [Qualys Cloud Platform](#)

About Qualys

Qualys, Inc. (NASDAQ:[QLYS](#)) is a pioneer and leading provider of cloud-based security and compliance solutions with over 9,300 customers in more than 120 countries, including a majority of each of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and consolidate their security and compliance solutions in a single platform and build security into digital transformation initiatives for greater agility, better business outcomes and substantial cost savings. The Qualys Cloud Platform and its integrated Cloud Apps deliver businesses critical security intelligence continuously, enabling them to automate the full spectrum of auditing, compliance and protection for IT systems and web applications on premises, on endpoints and elastic clouds. Founded in 1999 as one of the first SaaS security companies, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT, Cognizant Technology Solutions, Deutsche Telekom, Fujitsu, HCL Technologies, HP Enterprise, IBM, Infosys, NTT, Optiv, SecureWorks, Tata Communications, Verizon and Wipro. The company is also a founding member of the Cloud Security Alliance. For more information, please visit www.qualys.com.

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