



Qualys Expands Public Sector Footprint with Opening of Washington, D.C. Office

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New office supports growing demand from federal, state, and local agencies as cyber threats escalate, and efficiency becomes mission-critical

FOSTER CITY, Calif., June 11, 2025 /PRNewswire/ -- [Qualys, Inc.](#) (NASDAQ: QLYS), a leading provider of disruptive cloud-based IT, security and compliance solutions, announced the opening of a new office in Washington, D.C., marking a strategic expansion of its global footprint to better support its growing public sector customer base.

Government agencies are facing a perfect storm: shrinking budgets, limited resources, and an expanding threat landscape. From federal to state and local levels, cyberattacks are growing in speed, frequency, and sophistication — placing mounting pressure on teams tasked with defending sensitive data and critical infrastructure.

To meet this moment, public sector organizations are shifting their approach, from reactive defense to proactive risk management. Qualys is helping lead that shift with the introduction of the Risk Operations Center (ROC) model, which enables agencies to unify visibility, rapidly prioritize the threats that matter most, and automate response at scale. The ROC empowers security teams to do more with less —improving cyber resilience while boosting operational efficiency.

Building on the momentum of a successful [Public Sector Cyber Risk Conference](#), the expansion reinforces the company's long-standing commitment to serving public sector agencies. Qualys currently supports numerous federal entities and is in the final stages of achieving FedRAMP High Authorization for its cloud platform—further demonstrating its readiness to meet the stringent security and compliance requirements of government customers.

"As cyber threats evolve and budgets tighten, agencies need solutions that are not only powerful but also efficient," said Sumedh Thakar, president and CEO of Qualys. "Opening our Washington, D.C. office is more than just a physical expansion—it reflects our strategic investment in the federal space and our commitment to empowering public sector agencies with the tools they need to reduce cyber risk and increase efficiency."

Additional Resources

- Learn how [Qualys helps you to de-risk your agency](#)
- Read about the [Risk Operations Center](#) (ROC)
- Follow Qualys on [LinkedIn](#) and [X](#)

About Qualys

[Qualys, Inc.](#) (NASDAQ: [QLYS](#)) is a leading provider of disruptive cloud-based security, compliance and IT solutions with more than 10,000 subscription customers worldwide, including a majority of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and automate their security and compliance solutions onto a single platform for greater agility, better business outcomes, and substantial cost savings.

The Qualys Enterprise TruRisk Platform leverages a single agent to continuously deliver critical security intelligence while enabling enterprises to automate the full spectrum of vulnerability detection, compliance, and protection for IT systems, workloads and web applications across on premises, endpoints, servers, public and private clouds, containers, and mobile devices. Founded in 1999 as one of the first SaaS security companies, Qualys has strategic partnerships and seamlessly integrates its vulnerability management capabilities into security offerings from cloud service providers, including Oracle Cloud Infrastructure, Amazon Web Services, the Google Cloud Platform and Microsoft Azure, along with a number of leading managed service providers and global consulting organizations. For more information, please visit <http://www.qualys.com>.

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