



## Deloitte Advisory (Hong Kong) Limited Partners with Qualys to Boost its Cyber Services

November 30, 2020

*Qualys apps including VMDR® are integrated with Deloitte Hong Kong Cyber's managed vulnerability services to provide relevant context and real-time analysis*

FOSTER CITY, Calif. and HONG KONG, Nov. 30, 2020 /PRNewswire/ -- [Qualys, Inc.](#) (NASDAQ: [QLYS](#)), a pioneer and leading provider of disruptive cloud-based IT, security and compliance solutions, today announced that its innovative Qualys Cloud Platform and associated applications, including Qualys VMDR® (Vulnerability Management, Detection and Response), the newly announced Multi-Vector EDR, and the upcoming Next-gen Analytics and Incidence Response, will be available via the Deloitte Hong Kong Cyber service.



Deloitte Hong Kong offers managed services to meet their client's vulnerability and threat management requirements and provide visibility across its entire hybrid IT environment. Its vulnerability management solution, powered by technology providers such as Qualys, delivers asset discovery and inventory, vulnerability assessment including configuration controls, threat prioritization, patch, and incidence response.

"The cyberattack surface is expanding, and attackers have more avenues and devices to exploit, which is ushering in a new managed approach to security that leaves behind outdated point solutions," said Miro Pihkanen, Cyber Partner, Deloitte Hong Kong. "Providing clients with advanced 24-7 protection is important to us. Integrating the highly scalable Qualys Cloud Platform into our managed solution gives us access to Qualys' innovative cloud-based security and compliance solutions and provides the intelligent analytics we need to effectively protect our clients."

"Deloitte Hong Kong is a leader in providing managed security services and is known for its state-of-the-art Cyber Services," said Philippe Courtot, chairman and CEO of Qualys. "Integrating Qualys solutions allows Deloitte Hong Kong to offer clients a one-stop solution and managed services for a more holistic vulnerability and threat management solution, with relevant context and real-time analysis at scale, for full visibility across their hybrid IT environments, drastically reducing the time to remediate or mitigate critical vulnerabilities."

### **Qualys VMDR, Multi-Vector EDR and upcoming Next-Gen Analytics and Incidence Response**

Qualys VMDR provides an all-in-one cloud-based app that automates the entire vulnerability management cycle across on-premises, endpoints, cloud, mobile, containers, OT, and IoT environments – significantly accelerating the ability for organizations to respond to threats and prevent breaches. Qualys offers an endpoint detection and response solution for clients looking to recognize suspicious patterns and uncover hidden incidents. Qualys Multi-Vector EDR provides vital context and comprehensive visibility to the entire attack chain, from prevention to detection to response – all from a single solution.

Additionally, Qualys plans to launch a Next-Gen Security Analytics and Incident Response product line that natively integrates and correlates security telemetry across the security stack. The solution will integrate Qualys and third-party products such as O365, AWS CloudTrail, SecurityHub, Zoom, Salesforce, and Firewalls, IPS/IDS, Proxy, VPNs, AVs, etc. into a cohesive security incident and response platform. It includes native support for User and Asset Behavior Profiling and Analytics (UEBA), threat hunting, intelligence, and automated response with out-of-the-box support for MITRE ATT&CK detection use cases.

### **Additional Resources**

- Learn about [VMDR](#) and [Multi-Vector EDR](#)
- Read about the [Qualys Cloud Platform](#)
- Visit [Deloitte Hong Kong](#)
- Follow Qualys on [LinkedIn](#) and [Twitter](#)

### **About Qualys: One Cloud Platform – One Agent – One Global View**

Qualys, Inc. (NASDAQ: [QLYS](#)) is a pioneer and leading provider of disruptive cloud-based IT, security and compliance solutions with over 15,700 active customers in more than 130 countries, including a majority of each of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and consolidate their security and compliance solutions in a single platform and build security into digital transformation initiatives for greater agility, better business outcomes, and substantial cost savings.

The native [Qualys Cloud Platform](#) and its integrated Cloud Apps deliver 360-degree visibility across on premises, endpoints, cloud, containers, and mobile environments. The platform delivers the visibility businesses need to assess critical security intelligence continuously, enabling them to automate the full spectrum of auditing, compliance, and protection for IT systems and web applications. Founded in 1999 as one of the first SaaS security companies, Qualys has built a large, impressive customer base and established strategic partnerships with leading cloud providers like Amazon Web Services, Microsoft Azure and the Google Cloud Platform, as well as preeminent managed service providers and consulting

organizations including Accenture, BT, Cognizant Technology Solutions, Deutsche Telekom, DXC Technology, Fujitsu, HCL Technologies, IBM, Infosys, NTT, Optiv, SecureWorks, Tata Communications, Verizon and Wipro. The Company is also a founding member of the Cloud Security Alliance. For more information, please visit [www.qualys.com](http://www.qualys.com).

#### **About Deloitte Cyber and the Cyber Intelligence Center**

Deloitte is a leading Cyber consultancy globally with a managed security services focused Cyber Intelligence Center in Hong Kong. The center brings together leading experts in cyber risk with state-of-the-art technology to offer a full suite of managed security services including tailored, integrated services such as vulnerability management, cyber incident response and predictive cyber analytics around the clock.

#### **About Deloitte**

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms, and their related entities (collectively, the "Deloitte organization"). DTTL (also referred to as "Deloitte Global") and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see [www.deloitte.com/about](http://www.deloitte.com/about) to learn more.

Deloitte is a leading global provider of audit and assurance, consulting, financial advisory, risk advisory, tax and related services. Our global network of member firms and related entities in more than 150 countries and territories (collectively, the "Deloitte organization") serves four out of five Fortune Global 500® companies. Learn how Deloitte's approximately 330,000 people make an impact that matters at [www.deloitte.com](http://www.deloitte.com).

Deloitte Asia Pacific Limited is a company limited by guarantee and a member firm of DTTL. Members of Deloitte Asia Pacific Limited and their related entities, each of which are separate and independent legal entities, provide services from more than 100 cities across the region, including Auckland, Bangkok, Beijing, Hanoi, Hong Kong, Jakarta, Kuala Lumpur, Manila, Melbourne, Osaka, Seoul, Shanghai, Singapore, Sydney, Taipei and Tokyo.

The Deloitte brand entered the China market in 1917 with the opening of an office in Shanghai. Today, Deloitte China delivers a comprehensive range of audit & assurance, consulting, financial advisory, risk advisory and tax services to local, multinational and growth enterprise clients in China. Deloitte China has also made—and continues to make—substantial contributions to the development of China's accounting standards, taxation system and professional expertise. Deloitte China is a locally incorporated professional services organization, owned by its partners in China. To learn more about how Deloitte makes an Impact that Matters in China, please connect with our social media platforms at [www2.deloitte.com/cn/en/social-media](http://www2.deloitte.com/cn/en/social-media).

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms or their related entities (collectively, the "Deloitte organization") is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication. DTTL and each of its member firms, and their related entities, are legally separate and independent entities.

© 2020. For information, contact Deloitte China.

*Qualys and the Qualys logo are proprietary trademarks of Qualys, Inc. All other products or names may be trademarks of their respective companies.*

#### **Media Contact:**

Tami Casey  
Qualys  
(650) 801-6196  
[tcasey@qualys.com](mailto:tcasey@qualys.com)

Ashley Leung  
Deloitte China  
(852) 2109-5261  
[asleung@deloitte.com.hk](mailto:asleung@deloitte.com.hk)

# Deloitte.

 View original content to download multimedia: <http://www.prnewswire.com/news-releases/deloitte-advisory-hong-kong-limited-partners-with-qualys-to-boost-its-cyber-services-301181322.html>

SOURCE Qualys, Inc.