

# **Qualys Acquires Software Assets of Cloud Application Management Company Adya**

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Acquisition extends the power of the Qualys Cloud Platform to commercial SaaS applications

FOSTER CITY, Calif., Feb. 12, 2019 /PRNewswire/ -- Qualys, Inc. (NASDAQ: QLYS), a pioneer and leading provider of cloud-based security and compliance solutions, today announced it has acquired the software assets of Adya, Inc.

The acquisition enables Qualys to provide companies of all sizes with the ability to consolidate administration of their Software as a Service (SaaS) applications into one console, manage license costs across SaaS applications, set and enforce security policies in one place and report and audit on all activity with a single tool.

"Enabling security and compliance audits of SaaS applications is becoming critically important as enterprises increasingly rely on cloud-based software to accelerate their digital transformations," said Philippe Courtot, chairman and CEO, Qualys, Inc. "Adya has built an impressive solution that addresses this issue by bringing SaaS application administration, licensing, security and compliance into a single-pane view, and delivering comprehensive reports for auditors and stakeholders. We welcome them to the Qualys family."

"Adya has helped us get visibility into how data from our cloud applications is being shared and what applications are installed by our employees and our partners," said Saurabh Tandon, COO, Betterplace. "We are excited to see Adya become part of Qualys, and we look forward to its solutions being integrated into a larger platform."

Adya's security, compliance and administration capabilities include:

- Security and Compliance Central visibility into data exposure and dangerous apps for all SaaS applications.
- Administration A single console to administer all SaaS apps, limiting access to apps based on role and providing critical
  administrative functionality.
- License Management A single console to monitor usage of SaaS apps and manage costs by finding and re-allocating dormant licenses.
- Auditing and Reporting Pre-built and custom reports for audit, compliance and other needs.

As with all Qualys acquisitions, key Adya employees have joined Qualys, including co-founders Deepak Balakrishna as Chief Technology Officer, SaaS Security and Amit Agarwal as VP Engineering, SaaS Security.

"Qualys is a pioneer that saw the market move to cloud-based subscription services over 15 years ago," said Balakrishna. "We are excited to be part of this great company, and to scale the efficiencies of Cloud Application Management by integrating Adya's solutions into the Qualys Cloud Platform."

Qualys is working on fully integrating Adya's solutions with the Qualys Cloud Platform. Qualys currently expects this solution to be commercially available in Q3 2019.

## The Qualys Cloud Platform

The Qualys Cloud Platform is a quantum leap in enterprise and cloud security, offering customers a unified view of IT, security and compliance across on- and off-premises assets, endpoints, clouds, containers and web applications, drastically reducing the cost and complexity of managing multiple security vendors.

The Qualys platform delivers nearly 20 fully integrated, centrally managed and self-updating best-of-breed security and compliance solutions. By automatically gathering and analyzing security and compliance data from IT assets anywhere in one single-pane view, the Qualys Cloud Platform gives customers the scalability, visibility, accuracy and breadth of capabilities to fight cyber-attacks and build security into their digital transformation initiatives.

### **Additional Resources:**

- Follow Qualys on LinkedIn and Twitter
- Read more about **Qualys Cloud Platform**

#### **About Qualys**

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of cloud-based security and compliance solutions with over 12,200 customers and active users in more than 130 countries, including a majority of each of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and consolidate their security and compliance solutions in a single platform and build security into digital transformation initiatives for greater agility, better business outcomes and substantial cost savings. The Qualys Cloud Platform and its integrated Cloud Apps deliver businesses critical security intelligence continuously, enabling them to automate the full spectrum of auditing, compliance and protection for IT systems and web applications on premises, on endpoints and elastic clouds. Founded in 1999 as one of the first SaaS security companies, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT, Cognizant Technology Solutions, Deutsche Telekom, DXC Technology, Fujitsu, HCL Technologies, IBM, Infosys, NTT, Optiv, SecureWorks, Tata Communications, Verizon and Wipro. The company is also a founding member of the Cloud Security Alliance. For more information, please visit <a href="https://www.qualys.com">www.qualys.com</a>.

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#### **About Adya**

Adya is a pioneer in the nascent Cloud Applications Management domain. Adya helps enterprises manage and secure their SaaS applications. To know more, go to <a href="https://www.adya.io/">https://www.adya.io/</a>

#### **Legal Notice Regarding Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements generally relate to future events or our future financial or operating performance. Forward-looking statements in this press release include, but are not limited to, statements related to: the potential benefits of the acquisition; expectations regarding the ability to add capabilities to Qualys' current Qualys Cloud Platform and to fully integrate Adya's solutions into the Qualys Cloud Platform; the ability to scale the efficiencies of Cloud Application Management by integrating Adya's solutions into the Qualys Cloud Platform; plans to offer a fully integrated solution by Q3 2019; and statements made by Qualys' CEO. Our expectations and beliefs regarding these matters may not materialize, and actual results in future periods are subject to risks and uncertainties that could cause actual results to differ materially from those projected. These risks include our ability to continue to develop platform capabilities and solutions; the ability of our platform and solutions to perform as intended; the effects of the highly competitive market in which we operate, including competition from much larger technology companies; any inability to successfully develop and introduce new products, features, and services or enhance existing products and services; real or perceived defects, errors or vulnerabilities in our products or services; and general market, political, economic and business conditions in the United States as well as globally. The forward-looking statements contained in this press release are also subject to other risks and uncertainties, including those more fully described in our filings with the Securities and Exchange Commission, including our Quarterly Report on Form 10-Q for the quarter ended September 30, 2018, filed with the Securities and Exchange Commission on November 5, 2018.

The forward-looking statements in this press release are based on information available to Qualys as of the date hereof, and Qualys disclaims any obligation to update any forward-looking statements, except as required by law.

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