



Infoblox and Qualys Team to Streamline Vulnerability Management, Compliance, and Threat Remediation

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Integration of Infoblox DDI Technology with Qualys Cloud Platform Accelerates Network Visibility of New Devices and Malicious Events

SANTA CLARA and REDWOOD CITY, Calif., - December 13, 2016 —[Infoblox Inc.](#) and [Qualys Inc.](#) (NASDAQ: QLYS) today announced that they have joined forces to provide enterprises with powerful network visibility to better safeguard organizations from infections, automate asset management, remediate threats faster, and ease compliance and auditing. Under the expanded technology partnership, Infoblox is the first DNS, DHCP and IP Address Management (DDI) solution provider to integrate with the Qualys Cloud Platform, providing joint customers a single source of truth for DNS data for devices and networks. Infoblox provides notification to Qualys when new physical, virtual, or cloud infrastructure elements join the network and when malicious events are detected, as well as generating context about infected machines on the network.

Corporate networks are becoming increasingly complex and use diverse deployment architectures, including physical, virtual, and private/public clouds. With the proliferation of the Internet of Things (IoT), analysts project there will be 34 billion devices connected to the Internet by 2020, up from 10 billion in 2015,^[1] making it significantly more challenging to gain visibility into devices and end hosts. Together, Infoblox and Qualys enable security and incident response teams to leverage the integration of vulnerability scanners and DNS security to enhance network visibility, automate remediation, and share intelligence to improve the efficacy of security investments customers have already made.

“Cybercriminals rely on critical network infrastructure such as DNS to infect devices, spread malware and steal data—and the longer it takes to discover, the higher the cost of damage,” said Scott Fulton, executive vice president of products at Infoblox. “Sharing Actionable Network Intelligence with the Qualys Cloud Platform provides our joint customers unparalleled visibility into every connected device and end host on corporate networks. The rich context and out-of-the box integration accelerate remediation and allow customers to effectively manage risk.”

“Security starts with visibility, which is critical to gain immediately in order to protect against cyber-threats when new hosts join the network,” said Sumedh Thakar, Chief Product Officer at Qualys. “This seamless integration with Infoblox provides our customers an automated way to gain visibility of the inventory, security, and compliance of a new device, and thus help provide a continuous central view of IT security state across all global assets.”

Infoblox and Qualys: Supercharge Network Visibility and Automate Remediation

By combining Infoblox’s DNS technology with the Qualys Cloud Platform, organizations can automate scanning when new devices join the network or when malicious activity is detected. Key capabilities include:

- **Asset Management:** Infoblox provides device discovery and a single source of truth for devices and networks, which Qualys can leverage for organizing new assets, automated tracking, and a detailed view of the network.
- **Visibility:** Infoblox delivers outbound notifications to Qualys to provide visibility into new networks, hosts, and IP-connected devices (IoT) joining the network, including contextual information such as where on the network an infected device is and to whom the device is assigned. This detailed context allows IT departments to prioritize response and remediation.
- **Malware and Data Exfiltration Threat Identification:** Infoblox uses advanced threat intelligence to detect and control malware communications at the DNS level by disrupting command-and-control communications to proactively control the spread of malware such as ransomware that uses DNS. These indicators of compromise can be easily shared with Qualys for further analysis and remediation.
- **Compliance and Audit:** Infoblox triggers Qualys when new devices join the network—physical, virtual, or cloud—to check for compliance.

Additional Resources

- **Blog**
<https://community.infoblox.com/t5/Company-Blog/Infoblox-and-Qualys-Streamline-Vulnerability-and-Compliance/ba-p/8120>
- **Solution Brief**
<https://www.infoblox.com/wp-content/uploads/infoblox-partner-solution-brief-automate-remediation-and-ease-compliance-with-infoblox-and-qualys.pdf>
- **More Integration Resources**
<https://community.infoblox.com/t5/Qualys/gp-p/Qualys>

About Infoblox

Infoblox delivers Actionable Network Intelligence to enterprise, government, and service provider customers around the world. As the industry leader in DNS, DHCP, and IP address management, the category known as DDI, Infoblox (www.infoblox.com) provides control and security from the core—empowering thousands of organizations to increase efficiency and visibility, reduce risk, and improve customer experience.

About Qualys Inc.

Qualys Inc. (NASDAQ: QLYS) is a pioneer and leading provider of cloud-based security and compliance solutions with over 9,200 customers in more

than 100 countries, including a majority of each of the Forbes Global 100 and Fortune 100. The Qualys Cloud Platform and integrated suite of solutions help organizations simplify security operations and lower the cost of compliance by delivering critical security intelligence on demand and automating the full spectrum of auditing, compliance and protection for IT systems and web applications. Founded in 1999, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT, Cognizant Technology Solutions, Fujitsu, HCL Comnet, HPE, Infosys, NTT, Optiv, SecureWorks, Tata Communications, Verizon and Wipro. The company is also a founding member of the Cloud Security Alliance (CSA). For more information, please visit www.qualys.com.

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^[1] BI Intelligence, "The Internet of Things: Examining How the IoT Will Affect the World, November 2015