

Carahsoft to Distribute Qualys Gov Platform and Its Integrated Security and Compliance Offerings to Federal Agencies

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Expanded partnership delivers defense and civilian federal agencies a unified, FedRAMP-authorized solution for IT visibility and continuous security and compliance

FOSTER CITY, Calif., July 9, 2018 /PRNewswire/ -- Qualys, Inc. (NASDAQ: QLYS), a pioneer and leading provider of cloud-based security and compliance solutions, today announced an expanded partnership under which <u>Carahsoft</u> will proactively market, sell and distribute the FedRAMP-authorized Qualys Gov Platform to federal agencies as well as state and local governments. The Qualys Gov Platform is delivered through the FedRAMP cloud, private clouds and as an on-premises solution.

"As the only FedRAMP-authorized security and compliance assessment platform, the Qualys Gov Platform will enable Carahsoft and its resellers to help federal civilian and defense agencies better secure and sustain their security and compliance postures," said Craig P. Abod, Carahsoft President. "Qualys has the experience and technology to help these agencies identify, detect, prevent and respond to cyber threats, comply with regulatory and compliance requirements, and protect digital transformation initiatives."

As federal agencies accelerate their digital transformation efforts, they need a unified and strategic approach to security and compliance that gives them the necessary visibility to maintain complete and continuous control of vast and complex IT environments. By leveraging the scale, accuracy and immediacy of the Qualys Gov Platform, federal agencies can build a comprehensive IT security and compliance framework to protect today's hybrid, distributed and fast-changing IT environments.

"Carahsoft has long been established as a trusted advisor to government agencies, and Qualys' FedRAMP authorization streamlines those agencies' assessment and approval process for adopting our platform," said Philippe Courtot, chairman and CEO, Qualys, Inc. "By consolidating the security stack with the Qualys Gov Platform, federal CISOs who are working with Carahsoft and its partners can quickly eliminate the expense and management of siloed, heterogeneous point security products, and focus on providing IT visibility at an agency-wide level while building security into their digital transformation efforts."

The expanded partnership, along with the recent planned potential acquisition of Second Front Systems, reaffirms Qualys' commitment to the federal market and related expansion of its presence in the space.

Qualys' FedRAMP-authorized solutions are available through Carahsoft's GSA Schedule No. GS-35F-0119Y and SEWP contracts NNG15SC03B and NNG15SC27B. For more information, visit Qualys in the Carahsoft Partner Pavilion at the 2018 DoDIIS Worldwide Conference, Aug.12-15 in Omaha, NE; or contact the Qualys team at Carahsoft at 703-871-8548 or gualys@carahsoft.com.

About Qualys Gov Platform

Qualys Gov Platform is easy to implement, easy to use, fully scalable – and consolidates 18 security and compliance apps to offer federal agencies a unified and strategic approach for securing digital transformation initiatives. Its state-of-the-art, massively scalable backend has robust, centralized capabilities for reporting, storage, data analysis, search indexing and asset tagging, among other functionality. The platform scales to the largest environments, allowing customers to seamlessly add coverage, users and services as needed. IT offers unparalleled ease of deployment and slashes the costs and complexity associated with acquiring, installing and maintaining on-premises security software. Qualys Gov Platform is also on the Approved Products List of the General Services Administration's (GSA) Continuous Diagnostics Mitigation (CDM) program, which requires a Department of Homeland Security (DHS) qualification process.

Additional Resources:

- Follow Qualys on <u>LinkedIn</u> and <u>Twitter</u>
- Read more about the <u>Qualys Gov Platform</u>

About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of cloud-based security and compliance solutions with over 10,300 customers in more than 130 countries, including a majority of each of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and consolidate their security and compliance solutions in a single platform and build security into digital transformation initiatives for greater agility, better business outcomes and substantial cost savings. The Qualys Cloud Platform and its integrated Cloud Apps deliver businesses critical security intelligence continuously, enabling them to automate the full spectrum of auditing, compliance and protection for IT systems and web applications on premises, on endpoints and elastic clouds. Founded in 1999 as one of the first SaaS security companies, Qualys has established strategic partnerships with leading managed service providers and consulting organizations including Accenture, BT, Cognizant Technology Solutions, Deutsche Telekom, Fujitsu, HCL Technology, DXC Technologies, IBM, Infosys, NTT, Optiv, SecureWorks, Tata Communications, Verizon and Wipro. The Company is also a founding member of the Cloud Security Alliance. For more information, please visit www.qualys.com.

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About Carabsoft

Carahsoft Technology Corp. is The Trusted Government IT Solutions ProviderTM. As a top-performing GSA Schedule and SEWP contract holder, Carahsoft serves as the master government aggregator for many of its best-of-breed technology vendors, supporting an extensive ecosystem of manufacturers, value-added resellers, system integrators, and consulting partners committed to helping government agencies select and implement the best solution at the best possible value.

The company's dedicated Solutions Divisions proactively market, sell and deliver Red Hat, VMware, Palo Alto Networks, Qualys, Symantec, Veritas, Dell, Adobe, F5 Networks, Google Cloud, ServiceNow, Open Source, Micro Focus Government Solutions, SAP, Salesforce, and Innovative and Intelligence products and services, among others. Carahsoft is consistently recognized by its partners as a top revenue producer, and is listed annually among the industry's fastest growing and largest firms by CRN, Inc., Forbes, Washington Technology, The Washington Post, Washington Business Journal, and SmartCEO. Visit us at www.carahsoft.com or follow us on Twitter and Facebook.

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